

## Data Base Products, Inc. Pricing Sheet

	<u>Annual Cost Single Subscription</u>	<u>Annual Cost Multiple Copies</u>
<b><u>Schedules Plus - Internet Access</u></b>		
Without two Additional Products	\$12,000	add \$1,200 for each additional User
As Third or Subsequent Product	\$6,000	add \$600 for each additional User
<b><u>Regular Pricing - CD/DVD Products</u></b>		
First & Second Products (each)	\$5,000	\$7,000 <sup>1/</sup>
Third and Subsequent Products (each)	\$2,500	\$3,500 <sup>1/</sup>
<b><u>Maximum Regular Pricing</u></b> - All CD/DVD products and Superset (excludes other tape products, Schedules Plus and additional copies of CD's/DVD's <sup>1/</sup> )	\$38,000	\$38,000
<b><u>Discount Pricing - CD/DVD Products (Government Agencies, Airports and Educational Institutions)</u></b>		
First & Second Products (each)	\$3,500	\$5,000 <sup>1/</sup>
Third and Subsequent Products (each)	\$2,000	\$3,000
<b><u>Maximum Discount Pricing</u></b> - All CD/DVD products and Superset (excludes other tape products, Schedules Plus and additional copies of CD's/DVD's <sup>1/</sup> )	\$28,000	\$28,000
<b><u>Tape Products:</u></b>		
SUPERSET (Corrected O&D Itineraries) (before discount)	\$24,000 <sup>2/</sup>	N/A
SUPERSET Cluster (only available with SUPERSET)	\$2,000	N/A
Raw O&D Survey Tapes	\$500	N/A
<b><u>Special Pricing - CD/DVD Products:</u></b>		
<b><u>Once per Year Updates</u></b>		
Regular Pricing	\$3,500	
Government, Airports, Education	\$3,000	
<b><u>Monthly (two month minimum):</u></b>		
Each Product	\$1,000	
<b><u>One Time Purchase:</u></b>		
O&DPlus Historical - 1979-1990	\$12,000	

NOTE <sup>1/</sup> The Multiple Copy Prices also apply to local area networks. No limit on number of users on a local area network. The maximum number of copies of CD's/DVD's provided is 4. Additional copies in excess of 4 are available for \$500 per year each.

NOTE <sup>2/</sup> 50% discount if third or subsequent product

NOTE: HUB (Domestic Itineraries) is only available in conjunction with a subscription to O&D Plus.

HUBSup is only available in conjunction with a subscription to O&D Plus and HUB.

Gateway (International Itineraries) is only available in conjunction with a subscription to International O&D.

GTWSup is only available in conjunction with a subscription to International O&D and Gateway.

**Data Base Products, Inc.**  
**Pricing Sheet**  
**Examples – Regular Pricing**

<u>Quarterly Updates</u>	Annual Cost Single <u>Copy</u>	Annual Cost Multiple <u>Copies</u>
<u>Example 1):</u>		
O&D Plus Domestic	\$ 5,000	\$ 7,000
ONBOARD Domestic	5,000	7,000
Schedules Plus	<u>6,000</u>	<u>7,800</u> (3 addl. copy)
Total per Year	\$ 16,000	\$ 21,800
Cost per quarter	\$ 4,000	\$ 5,450
<u>Example 2):</u>		
O&D Plus Domestic	\$ 5,000	\$ 7,000
International O&D	5,000	7,000
Schedules Plus	6,000	7,800 (3 addl. copies)
Form41 Financial	2,500	3,500
SUPERSET (one copy)	<u>12,000</u>	<u>12,000</u>
Total per Year	\$ 30,500	\$ 37,300
Cost per quarter	\$ 7,625	\$ 9,325
<u>Example 3):</u>		
O&D Plus Domestic	\$ 5,000	\$ 7,000
HUB (Domestic Itineraries)	5,000	7,000
International O&D	2,500	3,500
Gateway (Intl. Itineraries)	2,500	3,500
ONBOARD Domestic	2,500	3,500
Schedules Plus	<u>6,000</u>	<u>7,800</u> (3 addl. copies)
Total per Year	\$ 23,500	\$ 32,300
Cost per quarter	\$ 5,875	\$ 8,075
<u>Example 4) All Products:</u>		
O&D Plus Domestic	\$ 5,000	\$ 7,000
HUB (Domestic Itineraries)	5,000	7,000
International O&D	2,500	3,500
Gateway (Intl. Itineraries)	2,500	3,500
ONBOARD Domestic	2,500	3,500
ONBOARD International	2,500	3,500
Form41 Financial	2,500	3,500
Schedules Plus	6,000	7,800 (3 addl. copies)
SUPERSET (one copy)	<u>12,000</u>	<u>6,500</u>
Total per Year	\$ 40,500 <sup>3/</sup>	\$ 45,800 <sup>3/</sup>
Cost per quarter	\$ 10,125	\$ 11,450

Note <sup>3/</sup> Maximum pricing plus Schedules Plus

**Data Base Products, Inc.****Pricing Sheet****Examples – Discount Pricing**

	Annual Cost Single Copy	Annual Cost Multiple Copies
<b><u>Quarterly Updates</u></b>		
<u>Example 1):</u>		
O&D Plus Domestic	\$ 3,500	\$ 5,000
ONBOARD Domestic	3,500	5,000
Schedules Plus	<u>6,000</u>	<u>6,600</u> (1 addl. copy)
Total per Year	\$ 13,000	\$ 16,600
Cost per quarter	\$ 3,250	\$ 4,150
<u>Example 2):</u>		
O&D Plus Domestic	\$ 3,500	\$ 5,000
International O&D	3,500	5,000
Schedules Plus	6,000	7,800 (3 addl. copies)
Form41 Financial	2,000	3,000
SUPERSET (one copy)	<u>12,000</u>	<u>12,000</u>
Total per Year	\$ 27,000	\$ 32,800
Cost per quarter	\$ 6,750	\$ 8,200
<u>Example 3):</u>		
O&D Plus Domestic	\$ 3,500	\$ 5,000
HUB (Domestic Itineraries)	3,500	5,000
International O&D	2,000	3,000
Gateway (Intl. Itineraries)	2,000	3,000
ONBOARD Domestic	2,000	3,000
Schedules Plus	<u>6,000</u>	<u>7,800</u> (3 addl. copies)
Total per Year	\$ 19,000	\$ 26,800
Cost per quarter	\$ 4,750	\$ 6,700
<u>Example 4) All Products:</u>		
O&D Plus Domestic	\$ 3,500	\$ 5,000
HUB (Domestic Itineraries)	3,500	5,000
International O&D	2,000	3,000
Gateway (Intl. Itineraries)	2,000	3,000
ONBOARD Domestic	2,000	3,000
ONBOARD International	2,000	3,000
Form41 Financial	2,000	3,000
Schedules Plus	6,000	7,800 (3 addl. copies)
SUPERSET (one copy)	<u>11,000</u>	<u>3,000</u>
Total per Year	\$ 34,000 <sup>3/</sup>	\$ 35,800 <sup>3/</sup>
Cost per quarter	\$ 8,500	\$ 8,950

Note <sup>3/</sup> Maximum pricing plus Schedules Plus